

DAVID C. TAYLOR

9165 Leyland Drive, Ooltewah ▪ TN 37363-4928
Home: 423/600-0086 ▪ Cell: 423/290-9002 ▪ dtaylor102@epbfi.com

Humanitarian Enterprise Executive

Profile

Entrepreneurial executive possesses 46 years of experience managing humanitarian programs for non-government and government organizations at the community, national, regional, global, and board levels.

Motivational management style with a record of building and retaining highly motivated fund-raising, programming, and emergency response teams in complex, high risk settings. Identifies and secures major opportunities for revenue growth, while ensuring high quality delivery of services and products to beneficiaries.

Executive leadership qualifications:

- Senior leadership: led, mentored, and motivated senior managers and teams at global, regional, national, and project level in both public and private sectors.
- Strategic planning: led multiple international and national planning processes, integrating and aligning donor and field priorities with diverse stakeholders.
- Partnership interdependence: created and effectively maintained complex, interdependent relationships with multiple stakeholders, ensuring mutual accountability and the delivery of high quality products and services to vulnerable communities and individuals.
- Resource acquisition: successfully led multiple teams in the acquisition and growth of diverse lines of cash and non-cash revenue that is effectively aligned with strategic goals and objectives.
- Resource integration: provided strong leadership to ensure effective integration of diverse resources to maximize program impact for beneficiaries.
- Financial management: provided strong fiscal management for multi-million dollar programs on four continents.
- Representation: provided effective executive representation before bilateral, multilateral, corporate, and major donor stakeholders for more than 40 years.

Professional Experience

David Taylor and Son LLC

Bakewell, TN

(International market-based appropriate technology company focused on partnering with clients surviving on less than \$2/day with an innovative retail distributor, village project model).

Founder & President

Representation, resource development, and executive trouble shooting for high value, high risk, emergency response and long-term development for select private and public sector clients in the humanitarian enterprise. **8/7/15 to present**

Ayniy International

Ooltewah, TN

(International market-based appropriate technology non-government organization focused on partnering with clients surviving on less than \$2/day with an innovative retail distributor, village project model).

Founder & President

10/1/13 to present

Representation, resource development, and executive trouble shooting for high value, high risk, emergency response and long-term development for select private and public sector clients in the humanitarian enterprise.

World Vision International

London, UK

(International non-government, Christian relief and development agency with a presence in approximately 100 countries and an annual budget of US\$ 2.6 billion dollars)

Executive Advisor for Collaboration, Innovation & Humanitarian Affairs – Ooltewah, TN **05/15/06 to 9/30/13**
(Executive trouble shooting for high risk emergency response and long-term development programs, innovation research and start-up of new programs)

Regional Humanitarian Affairs Coordinator – San Jose, CR **05/15/99-10/15/2001**
(Humanitarian and emergency assistance coordinator for WV Latin America and the Caribbean, Senior Manager for major global humanitarian responses)

World Vision United States **Washington, DC**
(National non-government, Christian relief and development and technical resources office with annual revenue of \$US 900 million dollars)

Chief Operating Officer, WVRD – Federal Way, Washington **05/15/95 to 05/15/99**
(Executive for acquisition of government grants and corporate gifts-in-kind in support of WV global field programs with an annual budget of \$350 million)

Director, International Programs Division – Washington, DC **08/15/94 to 05/15/95**
(Acquisition of US government resources for emergency assistance to WV’s field programs in Africa, Asia, Eastern Europe, the Middle East, Latin America and the Caribbean with an annual revenue of US\$ 50 million)

Deputy Director, International Programs Division – Washington, DC **05/01/93 to 08/15/94**
(Acquisition of US government resources in support of WV programs in Africa with annual revenue of \$50 million)

Director of Office of Emergency Assistance – Washington, DC **10/01/91 to 5/1/93**
(Acquisition of US government resources for emergency assistance to WV’s field programs with an annual average of \$15 million in cash grants and \$20 million in food resources)

United States Agency for International Development **Washington, DC**
(US government international humanitarian assistance agency)

Director. Office of Transition Initiatives – Washington, DC **10/15/2001 to 04/15/2005**
(US government assistance to fragile and failing states with an annual budget of US\$ 350 million)

Adventist Development and Relief Agency **Silver Springs, MD**
(International non-government, Christian relief and development agency with a presence in 212 countries and an annual budget of US\$ 80 million dollars)

Director of Food Security – Silver Springs, MD **02/91 to 10/91**
(Directed food security programs in seven countries with an annual total of one million beneficiaries, 65,000 metric tons of food, and \$30 million in cash and material resources)

Director of Planning – Silver Springs, MD **04/88 to 02/91**
(Directed strategic planning and grants activities for international headquarters with liaison to 65 country offices for a total of \$30 million per year of which approximately \$10 million was in USAID grants)

Middle East Regional Director – Nicosia, Cyprus **09/86 to 03/88**
(Directed all ADRA activities in Middle East Region – 8 country programs)

Country Director – Khartoum, Sudan **10/84 to 08/86**
(Directed 17 programs supported by nine major donors for an annual portfolio of \$4.5 million; managed ADRA relief outreach of 16,000 metric tons of food to 750,000 drought victims in 500 villages)

Collegedale Auto Parts **Collegedale, TN**

Manager, privately owned and operated auto parts store – Collegedale, TN **12/83 to 09/84**
(Managed auto parts store with monthly revenue of \$40,000, inventory of \$100,000, and four full-time employees. Computerized the operation without interruption of the flow of business.)

Education/Professional Development

Shenandoah Valley Academy – New Market, VA **08/61 to 06/62**
(Received high school diploma with honors)

Southern Adventist University – Collegedale, TN **08/62 to 06/66**
(Received BA degree with double major in history and theology with honors)

Andrews University – Berrien Springs, MI **08/79 to 06/81**
(Received AS degree with FAA licenses in Commercial Pilot with Instrument Rating, and Aviation Maintenance Technology)

Embry-Riddle Aeronautical University – Worldwide Campus **03/08 to present**
(Enrolled in Masters of Aeronautical Science on-line degree program; 18/29 credits completed in August 2010)

Federal Aviation Administration **04/69 to present**
(Licensed commercial pilot and mechanic with instrument rating; owner of a Cirrus SR22/G aircraft based in Collegedale, TN)